



Connecting employers with military veterans nationwide!

Corporate Gray Newsletter

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Transition Advice

Resources for Pursuing Federal Employment

Private or public sector? That is a question you may be considering as you transition to the civilian workplace. Your military experience makes you a good candidate for government positions as you are already familiar with the culture and operation of a federal job. If you are seeking government employment, you need to know how to find the public sector jobs and how to navigate the application process.

There are several federal resources available to help you find government jobs. Most federal agencies post their jobs to USAJOBS.gov. In addition, each federal agency has individuals responsible for promoting Veterans' recruitment, employment, training & development, and retention within their respective agency. These individuals can be found on the [FedHireVets website](#).

Many military and commercial resources can be used to locate government jobs. These resources and more federal job search advice can be found in the article [Navigating the Federal Job Search Process](#).

Another important resource for finding government employment is your network of friends and colleagues who

are working in the public sector. Remember the power of the informational interview to inquire about opportunities in the career you are targeting. Search for and join groups on [LinkedIn](#) for government jobs or federal employment to network with others in that sector.

Once you've found a government job you're interested in pursuing, it's important to understand the federal job announcements to be sure you are qualified for the job and to successfully apply for the position. Bruce Benedict, owner of [Battlefield Resumes](#) and a Certified Professional Resume Writer, shares a few easy steps in his article [Conquering the Federal Employment Battle](#). Here he explains the process in three phases to help you decipher the federal system and prepare your application for results.

Using the many resources available to help in your federal job search will make the process less daunting and increase your chances of success.

Find more transition advice on the [Corporate Gray Blog](#).

Upcoming Job Fairs



Corporate Gray Military-Friendly Job Fair September 27, 2019 - Springfield, VA

Meet face-to-face with over 40 hiring companies at the September 27 Military-Friendly Job Fair at the Waterford Reception Center in Springfield, Virginia. Interview with Lockheed Martin, Booz Allen, SAIC, Leidos, NCI Information Systems, Prince William County Police, OBXTek, ARServices, Milton Hershey School, Wells Fargo, Trillion Technology Solutions, Preferred Systems Solutions, LMI, NetImpact Strategies, Inter-con Security, IPKeys Technologies, USfalcon, SAIC, KeyW, Cognosante, KitchenTech, Artlin Consulting, and many more! Job fair hours are 9 am to 12 noon, with an Employer Panel discussion for job seekers starting at 8 am. To ensure you receive the job fair Employer Directory in advance, pre-register at

<http://corporategray.com/jobfairs/409>. Be sure to upload your resume so that the participating companies will have early access to your credentials. While especially for transitioning service members and veterans, this job fair is free and open to all job seekers.

**Corporate Gray Military-Friendly Job Fair
October 16, 2019 - Virginia Beach**

You are invited to meet face-to-face with over 40 military-friendly companies at the October 16 Military-Friendly Job Fair at the Virginia Beach Convention Center. Interview with Lockheed Martin, Newport News Shipbuilding, Sentara Healthcare, Booz Allen, Leidos, U.S. Capitol Police, LMI, National Security Agency, SimVentions, Shirley Contracting Company, BAE Systems, ASRC Federal, Aviation Institute of Maintenance, Military Sealift Command, Edward Jones, First Command Financial Services, The GBS Group, Tecta America, StratasCorp Technologies, HII Fleet Support, Foley CAT, WR Systems, ADP, BRR Refrigeration, and many more! Job fair hours are 9 am to 12 noon with two free employment seminars from 8 am to 9 am. To see the list of participating companies registered-to-date, and to ensure you receive the job fair Employer Directory in advance, pre-register at <http://corporategray.com/jobfairs/412>. Be sure to upload your resume so that the participating companies will have early access to your credentials. While especially for transitioning service members and veterans, this job fair is free and open to all job seekers.

**Corporate Gray Military-Friendly Job Fair
January 23, 2020 - San Diego, CA**

Save the date to meet with dozens of military-friendly companies at the January 23 Military-Friendly Job Fair being held at the Scottish Rite Center in San Diego, California. Interview with many top employers who are seeking to hire military-experienced candidates! Job fair hours are 9 am to 12 noon, with an Employer Panel discussion for job seekers starting at 8 am. Pre-register now via <http://corporategray.com/jobfairs/424>. Be sure to upload your resume so that the participating companies will have early access to your credentials. While especially for transitioning service members and veterans, this job fair is free and open to all job seekers.

**TAOnline Virtual Career Fair
The Big Virtual - October 22, 2019 (tentative)**

The Big Virtual is a [TAOnline](#) Virtual Career Fair where U.S. veterans and security cleared professionals can connect online with military-friendly organizations. The event will take place from your computer on October 22 (tentative) from 11 am to 3 pm (ET). This event is for anyone seeking nationwide opportunities and is for all ranks and branches of service, including active duty, Reserve, National Guard, and individuals with a security clearance (including civilians). More information will be available soon.

Social Media & Your Job Search Workshops Washington, DC Metro Area

Attend a free workshop on Using Social Media (LinkedIn and more) in Your Job Search, designed for transitioning service members and military spouses. See the upcoming dates for workshops at JB Anacostia-Bolling, JB Andrews, Quantico, and the Pentagon here:

<http://blog.corporategray.com/upcoming-events>.

Featured Employers, Schools, and Service Providers

These companies have sponsored The Military-to-Civilian Transition Guide because they want to reach out to military-experienced candidates. They want to hear from you! Contact them about your next career move!

[Alban Caterpillar](#), the local industry leader in the construction equipment and power systems markets, is the exclusive Caterpillar dealer for Maryland, Northern Virginia, Southern Delaware, and the West Virginia Panhandle. Alban sells and supports the full line of Caterpillar equipment. Visit www.albanecat.com for opportunities offering security, career advantages, and excellent benefits.

[AMVETS](#), one of the nation's foremost veteran's service organizations, has a proud history of assisting veterans and sponsoring numerous programs that serve our country and its citizens. The AMVETS Career Centers, powered by the Call of Duty Endowment, provide FREE career training and employment assistance for Veterans, Active Duty Service Members, National Guard & Reserve, and Spouses. Visit www.amvets.org for information and to get assistance.

[ARServices](#) provides quality management, professional, and technology consulting services to government agencies. Headquartered in Alexandria, VA, ARServices maintains a diverse portfolio of contract vehicles and clients across a wide geographic area, offering R&D Services, HR Management, Financial & Procurement Management, Change Management, and Program Management. Their people-centric approach attracts highly qualified and talented personnel. Visit <http://arslimited.com/join-our-team> to learn more.

Established to oversee and provide timely access to quality medical, dental, and mental health care in all 35 California adult correctional institutions, [California Correctional Health Care Services](#) seeks dedicated health care professionals, like you. Here, you'll find competitive compensation, excellent State of California benefits, and a positive work-life balance. This is an ideal career for the next chapter of your life. Visit us at www.cchcs.ca.gov to learn more and apply online! EOE.

[Caterpillar Inc.](#) makes sustainable progress possible around the world as the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines, and diesel-electric locomotives. Customers turn to Caterpillar to help them develop infrastructure, energy, and natural resource assets. Visit www.caterpillar.com to learn more.

[KeyW](#) is an adaptable, powerfully capable company whose members have made many important, creative contributions to science, defense, space and the intelligence community. From software and hardware engineers, to mechanical and electrical engineers, to systems experts and analysts, our employees work together to prevent cyber threats, transform data into intelligence, and combat global terrorism. Visit www.keywcorp.com/careers to learn more about the KeyW team.

The [National Security Agency](#) (NSA) is a world leader in Signals Intelligence. We carry out some of the nation's most important and sensitive intelligence activities to secure information superiority for America and its allies. At the nation's top cryptologic organization, we employ the best and the brightest, who use their intelligence to solve some of the nation's most difficult challenges. Visit www.IntelligenceCareers.gov/NSA for job opportunities.

Hot Jobs & Opportunities

[Alban Caterpillar](#) is seeking experienced mechanics and equipment technicians for positions in Maryland, Delaware and Virginia. View these and more positions and apply at: www.albanecat.com/employment.

[ARServices](#) is currently hiring for these immediate openings in Arlington, Virginia:

- [Project Management Analyst](#) (Navy MPT&E)
- [Senior POM Analyst](#) (OPNAV N80)
- [Facilitator/Decision Design Analyst](#)
- [Senior Program/Budget Analyst](#) (OPNAV N9I)

Learn more about ARServices career opportunities at <http://arslimited.com/join-our-team>. Meet in person with ARServices recruiters! Representatives will be at the West Point Society of DC's [Military Officer Career Networking Night](#) on 12 Sep and at the Corporate Gray [Military-Friendly Job Fair](#) on 27 Sep, both in Northern Virginia.

[California Correctional Health Care Services](#) is shaping the future of correctional medicine. They have career opportunities in healthcare, administration, information technology, legal affairs, and more. Discover a challenging yet rewarding career at <https://cchcs.ca.gov/careers>.

[Caterpillar](#) is hiring for the following immediate positions:

- [Senior Software Engineer, Cat Digital](#) Job ID #19000722 in Chicago, Illinois
- [CNC Machinist](#) Job ID #190006WR in Decatur, Illinois
- [Fabrication Specialist/Welder](#) Job ID #190006G8 in Decatur, Illinois
- [Industrial Electrician](#) Job ID #190007EE in Morton, Illinois

To learn more about Caterpillar careers visit www.caterpillar.com/careers.

[KeyW](#) has career opportunities for cybersecurity professionals, software and hardware engineers, mechanical and electrical engineers, systems experts and analysts, and more. Join a team that works together to prevent cyber threats, transform data into intelligence and combat global terrorism. [Click here](#) to view all their opportunities.

The [National Security Agency](#) (NSA) is currently hiring for these positions in Fort Meade, Maryland:

- [Information System Security Professional](#) - Entry to Experienced Level (ID# 1135790)
 - [Cyber Network Professional \(Offensive/Defensive Operations\)](#) - Entry/Mid-level (ID# 1130126)
- Search all their openings at www.intelligencecareers.gov/NSA.
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Find more jobs on Corporate Gray Online at www.corporategray.com/jobs/search. Type in your keywords or search by company name.

Post Your Resume Online! Help recruiters find you!

Visit www.CorporateGray.com/login and log in using your username: {%%Username%%} and password (if you forgot your password, you can use the reminder link to retrieve it).

Help recruiters find you! [Post your resume on Corporate Gray Online](#) or upload a revised version. Having a resume helps you get noticed by employers searching for individuals with your skills! Upload your resume by clicking the "My Resume" link after logging into the site. Your resume was posted on [{%%ResumePostedDate%%}]. If that value is blank or outdated, be sure to upload your current resume. If you haven't created a resume yet, checkout these downloadable resume samples in Microsoft Word to help get you started: [Sample Resumes](#) (listed on right side of page).

Use the [Find Jobs](#) link to search and apply for job opportunities best matching your skills and interests. Access key elements of the Corporate Gray book by clicking the [Transition Guide](#) link.

Transition Assistance Partners

Free Resume Templates - Battlefield Resumes

Free federal resume template and civilian resume template downloads. Also, download our "Three Battlefield Tested Steps To Obtain The Highest Salary Possible" for free. In only 3 steps I will show you an easy strategy that will help you overcome the most common military-to-civilian transition problems: (1) Search for jobs based on salary;

(2) Search for jobs that don't require you to translate your military experience but embrace your military experience;
(3) Search for jobs that DON'T require you to start over but want you to continue to expand your military experience. <https://battlefieldresumes.com>

Services for NCOs

The [Non Commissioned Officers Association](https://ncoausa.org) (NCOA) was established in 1960 to enhance and maintain the quality of life for noncommissioned and petty officers in all branches of the Armed Forces, National Guard and Reserves. The Association is a leader in Veterans and Spouse Employment and is a strong voice on Capitol Hill and with the Veterans Administration. NCOA is proud to offer a wide range of benefits and services in education, healthcare, finance, and more, designed especially for current and former enlisted service members and their families. For information on benefits and to become a member, visit <https://ncoausa.org>. **Join NCOA Today!**

Please share this newsletter with other veterans: [Forward to a Friend](#)

*To unsubscribe,
visit www.corporategray.com/applicants/deactivate and
enter your username: {%%Username%%} and password.
Then click "Yes" in response to "Do you want to deactivate
your account?"*

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