



Connecting employers with military veterans nationwide!

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# Corporate Gray Newsletter

April 2019

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## Transition Advice

### Put Social Media to Work for Your Job Search

Employee referrals carry a lot of weight in a company's hiring process. In fact, referrals remain the top source for quality candidates in a recent [Jobvite](#) recruiting survey. Referrals are one way that social media can help with your job search -- connecting with individuals who can refer you to the right person at their company.

Use [LinkedIn.com](#), for example, to cultivate a professional online presence and connect with people at companies where you're interested in working. [Complete your profile](#), show your expertise by sharing articles and participating in online discussions, and [build your industry network](#) by inviting relevant people to connect with you.



By getting noticed on LinkedIn and growing a relevant network, you'll be on the radar of people who know people. Keep in mind you aren't connecting to ask for a job, you're connecting to get information about their company to help with your job search. You're conducting company research while at the same time letting people know what you bring to the table so they might keep you in mind for future opportunities. If you've made a good impression, they may refer you! An added bonus is that increasing your online presence and network will also increase your odds of getting noticed by recruiters. They are using social media to find candidates.

Don't have time for social media? By using a focused approach, social media sites like LinkedIn can be a great help to your job search without being a time sink. Here are some tips for using [a targeted approach to social media](#) to help you stay focused and save valuable time.

Also, get in-depth social media advice from the book [Social Media and Your Job Search: Maximizing Your Network for a Successful Transition](#), published by Corporate Gray.

## Upcoming Job Fairs



### Corporate Gray Military-Friendly Job Fair \* April 26, 2019 \* Springfield, VA

You're invited to interview with top military-friendly companies at the April 26th Corporate Gray Military-Friendly Job Fair at the Waterford Reception Center in Springfield, Virginia. Meet with Leidos, National Geospatial-Intelligence Agency, National Security Agency, Lockheed Martin, ARServices, OBXtek, LMI Government Consulting, Booz Allen Hamilton, Edward Jones, Newport News Shipbuilding, First Command Financial Services, and many more! Job fair hours are 9 am to 12 noon, with an Employer Panel discussion for job seekers starting at 8 am. To ensure you receive the job fair Employer Directory in advance, pre-register at <http://corporategray.com/jobfairs/406>. And if you upload your resume, the participating companies will have early access to your credentials. While especially for transitioning service members and veterans, this job fair is free and open to all job seekers.

### Corporate Gray Military-Friendly Job Fair \* May 30, 2019 \* Virginia Beach, VA

Meet face-to-face with dozens of military-friendly companies at the May 30th Corporate Gray Military-Friendly Job Fair at the Virginia Beach Convention Center. Attending companies include Newport News Shipbuilding, Booz Allen, Leidos, Edward Jones, ARServices, Jacobs Technology, PSA Airlines, OASIS Systems, US Capitol Police, The GBS Group, and many more! Job fair hours are 9 am to 12 noon with two free employment seminars from 8 am to 9 am. To see the list of all the participating companies, and to ensure you receive the job fair Employer Directory in advance, pre-register at <http://corporategray.com/jobfairs/407>. And if you upload your resume, the participating companies will have early access to your credentials. While especially for transitioning service members and veterans, this job fair is free and open to all job seekers.

### VIRTUAL EVENTS

#### KPMG is hosting a Virtual Career Fair for Veterans and Transitioning Military Personnel on April 10th from 1-3pm EST.

Learn more about KPMG and text chat live with practice professionals, recruiters, and benefits representatives. This event will feature positions available in Business Support Services, Lighthouse, and Digital Business Transformation (KPMG Technology). [Register today!](#)

#### TAOnline Virtual Career Fair \* The Big Virtual \* Date TBD

The Big Virtual is a TAOnline Virtual Career Fair where U.S. veterans and security cleared professionals can connect online with military-friendly organizations. The event will take place from your computer (date TBD) from 11 am to 3 pm (ET). This event is for anyone seeking nationwide opportunities and is for all ranks and branches of service, including active duty, Reserve, National Guard, and individuals with a security clearance (including civilians). More information will be available soon.

## Featured Employers, Schools, and Service Providers



These companies have sponsored *The Military-to-Civilian Transition Guide* because they want to reach out to military-experienced candidates. They want to hear from you! Contact them about your next career move!

#### Defense

[Lockheed Martin](#) is one of the foremost systems engineering, software and systems integration companies in the world. They are seeking experienced Cyber Security Engineers, Intelligence Analyst Staff, RF Engineers and more. Visit [www.lockheedmartinjobs.com](http://www.lockheedmartinjobs.com) to learn more.

#### Equipment Dealership

[Foley, Incorporated](#) is a premier Caterpillar Dealership that serves the New Jersey, Southeastern Pennsylvania, and Northern Delaware Regions. Foley's divisions provide a diversified line of products, rentals and services to support our wide range of construction, power generation, industrial engine and marine customers. Please visit [www.foleyinc.com/about-foley/careers](http://www.foleyinc.com/about-foley/careers) to learn about our exciting employment opportunities, training, benefits and more.

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**Government** [Defense Contract Management Agency](#) (DCMA) is the Department of Defense (DoD) component that works directly with Defense suppliers to help ensure that DoD, Federal, and allied government supplies and services are delivered on time, at projected cost, and meet all performance requirements. DCMA directly contributes to the military readiness of the United States and its allies, and helps preserve the nation's freedom. Challenge Yourself. Join Team DCMA! [www.dcma.mil/Careers](http://www.dcma.mil/Careers)

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**Government** The [U.S. Nuclear Regulatory Commission's](#) (NRC) mission is to license and regulate the Nation's civilian use of radioactive materials to provide reasonable assurance of adequate protection of public health and safety, to promote the common defense and security, and to protect the environment. NRC hires engineers, scientists, security specialists, IT professionals, financial analysts, and others at all levels—from recent grads to senior leaders. Learn more at [www.nrc.gov/about-nrc/employment.html](http://www.nrc.gov/about-nrc/employment.html)

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**School** [Cayce/Reilly School of Massage](#) offers students a holistic learning environment in the growing field of massage therapy. Cayce/Reilly's well-rounded curriculum prepares students for employment in massage careers in a medical setting, chiropractic center, spa, sports therapy, or alternative healing center. Students explore anatomy, pathology, and business while also focusing on holistic healing, service to others, and the body/mind/spirit connection. Visit [www.caycereilly.edu](http://www.caycereilly.edu) to learn more.

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**Veterans Services** [David Griswold & Associates, Inc.](#) has helped thousands of military transition to civilian jobs for over 30 years. They partner with you to develop a career campaign strategy to put you in a new career. Their clients have recently accepted positions to include Boeing, Booz Allen, Deloitte, Ingersoll Rand, General Dynamics, GE, General Motors, MTSI, MITRE, Oracle, SAIC, Skanska, and Xerox. Visit [www.dhwgriswold.com](http://www.dhwgriswold.com) and send them your resume to [DHWG@sbcglobal.net](mailto:DHWG@sbcglobal.net) to see if they can assist you in your job search.

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## Hot Jobs & Opportunities

The following jobs and opportunities are being highlighted this month:

The [Defense Contract Management Agency](#) (DCMA) is hiring Contract Specialists, Administrators, Engineers, and more in multiple locations. View their open positions here: [www.usajobs.gov/Search/?a=DD63](http://www.usajobs.gov/Search/?a=DD63). Challenge Yourself. Join Team DCMA! [www.dcma.mil/Careers](http://www.dcma.mil/Careers).

The [Department of Health and Human Services](#) (HHS) has the following immediate open positions located in Rockville, Maryland:

- [Policy Analyst](#)
- [Military Pay Branch Chief](#)

Learn more about HHS's career opportunities at [www.hhs.gov/about/careers/index.html](http://www.hhs.gov/about/careers/index.html).

[Foley, Incorporated](#) is currently hiring for multiple positions in New Jersey and Pennsylvania. [Learn about their benefits](#) and search all their openings at [www.foleyinc.com/careers](http://www.foleyinc.com/careers).

[Lockheed Martin](#) has the following immediate openings:

- [Sr. Quality Assurance \(QA\) Engineer](#) (477758BR) in Dallas, Texas
- [Cyber Architect Senior](#) (476036BR) in Littleton, Colorado; Orlando, Florida; Rockville, Maryland; King of Prussia, Pennsylvania; and Fort Worth, Texas
- [Software Engineer Senior](#) (477367BR) in Littleton, Colorado
- [Manufacturing Engineer](#) (477776BR) in Ocala, Florida

View all their career opportunities at [www.lockheedmartinjobs.com](http://www.lockheedmartinjobs.com).

The [U.S. Nuclear Regulatory Commission](#) (NRC) is seeking a **Contract Specialist** to work in the Office of Administration (ADM), Acquisition Management Division (AMD), Operations Branches A and B, in Rockville, Maryland. Visit <https://www.usajobs.gov/GetJob/ViewDetails/527610700> for more information and to apply. This position closes on April 9th, so don't delay!

Find more jobs on Corporate Gray Online by clicking [Find Jobs](#) in the menu bar. Type in your Keywords or search by Company Name.

## Post Your Resume! Corporate Gray Online

Visit [www.CorporateGray.com/login](http://www.CorporateGray.com/login) and log in using your username: {Username} and password (if you forgot your password, you can use the reminder link to retrieve it).

Help recruiters find you! [Post your resume on Corporate Gray Online](#) or upload a revised version. Having a resume helps you get noticed by employers searching for individuals with your skills! Upload your resume by clicking the "My Resume" link after logging into the site. Your resume was posted on [ {ResumePostedDate} ]. If that value is blank or outdated, be sure to upload your current resume. If you haven't created a resume yet, checkout these downloadable resume samples in Microsoft Word to help get you started: [Sample Resumes](#) (listed on right side of page).

Use the [Find Jobs](#) link to search and apply for job opportunities best matching your skills and interests. Access key elements of the Corporate Gray book by clicking the [Transition Guide](#) link.

## Transition Assistance Partners

### Free Resume Templates - Battlefield Resumes

Free federal resume template and civilian resume template downloads. Also, download our "Three Battlefield Tested Steps To Obtain The Highest Salary Possible" for free. In only 3 steps I will show you an easy strategy that will help you overcome the most common military-to-civilian transition problems: (1) Search for jobs based on salary; (2) Search for jobs that don't require you to translate your military experience but embrace your military experience; (3) Search for jobs that DON'T require you to start over but want you to continue to expand your military experience. <https://battlefieldresumes.com>

### Services for NCOs

The [Non Commissioned Officers Association](#) (NCOA) was established in 1960 to enhance and maintain the quality of life for noncommissioned and petty officers in all branches of the Armed Forces, National Guard and Reserves. The Association is a leader in Veterans and Spouse Employment and is a strong voice on Capitol Hill and with the Veterans Administration. NCOA is proud to offer a wide range of benefits and services in education, healthcare, finance, and more, designed especially for current and former enlisted service members and their families. For information on benefits and to become a member, visit <https://ncoausa.org>. **Join NCOA Today!**

*Please feel free to share this newsletter with other veterans: [Forward to a Friend](#)*

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