



Connecting employers with military veterans nationwide!

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# Corporate Gray Newsletter

March 2018

## Transition Advice

### Making the Most of a Job Fair

Attending a job fair can be an effective use of your time, but you will only get out of it what you put in. Make the most of your job fair experience by following some simple tips to help you prepare beforehand and use your time wisely during the event.

Research the companies in advance and be prepared to talk to recruiters about their openings and how your background matches their needs. Visit the company's website, and use websites like Hoovers.com and GlassDoor.com to learn more. Study the Employer Directory you receive before each Corporate Gray Job Fair that you're registered to attend. It will include a list of the companies and their hot jobs. Also contact your LinkedIn connections working at those companies to ask for information about the company and for assistance in identifying appropriate job opportunities.

Come prepared with questions about the companies and be ready to explain what you can do for them. Make the most of the face-to-face opportunities the job fair offers. Obtain as much information as possible from the recruiters to help determine whether you and their company are a good fit. If there's a line to speak with a recruiter, use the wait time to network with other job seekers who are in line with you.

Don't expect to receive job offers on the spot, as most companies must follow a vetting process before a job offer can be extended. View the job fair as an opportunity to present your skills and demonstrate your enthusiasm. At the end of the conversation, ask the recruiter about next steps. After the job fair, invite them to join your LinkedIn network.

[Read more here](#) to help you prepare for the upcoming [March 23rd Military-Friendly Job Fair](#) in Arlington, Virginia. Find more transition and job search articles on the [Corporate Gray Blog](#).



## Upcoming Job Fairs



### Corporate Gray Military-Friendly Job Fair \* March 23, 2018 \* Arlington, VA

You're invited to interview with dozens of military-friendly companies at the March 23rd Corporate Gray Military-Friendly Job Fair at the Army Navy Country Club in Arlington, Virginia. Meet face-to-face with representatives from Lockheed Martin, Booz Allen Hamilton, SAIC, U.S. Nuclear Regulatory Commission, Central Intelligence Agency, U.S. Postal Service, KBRwyle, ARServices, and many more! Job fair hours are 9 am to 12:30 pm, with an Employer Panel discussion for job seekers starting at 8 am. To ensure you receive the job fair Employer Directory in advance, pre-register at <http://corporategray.com/jobfairs/394>. And if you upload your resume, the participating companies will have early access to your credentials. This job fair is free and open to all job seekers, but is especially for transitioning service members and veterans.

## Corporate Gray Military-Friendly Job Fair \* April 20, 2018 \* Springfield, VA

Meet face-to-face with dozens of military-friendly companies on April 20th at the Waterford Reception Center in Springfield, Virginia. Some of the early registrants include: U.S. Nuclear Regulatory Commission, Leidos, ARServices, ACT I, U.S. Postal Service, Edward Jones, and more. Job fair hours are 9 am to 12:30 pm, with an Employer Panel discussion for job seekers starting at 8 am. To ensure you receive the job fair Employer Directory in advance, pre-register at <http://corporategray.com/jobfairs/395>. And if you upload your resume, the participating companies will have early access to your credentials. This job fair is free and open to all job seekers, but is especially for transitioning service members and veterans.

## Corporate Gray Military-Friendly Job Fair \* May 31, 2018 \* Virginia Beach, VA

Save the date to attend the Corporate Gray Military-Friendly Job Fair on May 31st at the Virginia Beach Convention Center. Job fair hours are 9 am to 12:30 pm with two free employment seminars from 8 am to 9 am. To ensure you receive the job fair Employer Directory in advance, pre-register at <http://corporategray.com/jobfairs/396>. And if you upload your resume, the participating companies will have early access to your credentials. This job fair is free and open to all job seekers, but is especially for transitioning service members and veterans.

## Federal Job Search

### Battlefield Resumes, LLC

Federal Government employment is waiting for you! We help you find a federal job, transcribe your NCOERs, OERs, and Awards into a federal résumé format, translate your military experience to job announcement KSAs and Questionnaires. We even help you apply to the job you want, answer and interpret HRs feedback, and then help with your interview preparation. Your Résumé is Our Business...Proudly Helping Patriots One Résumé at a Time. [www.battlefieldresumes.com](http://www.battlefieldresumes.com)

## Featured Employers, Schools, and Service Providers



These companies have sponsored *The Military-to-Civilian Transition Guide* because they want to reach out to military-experienced candidates. They want to hear from you! Contact them about your next career move!

### Defense

**ARServices** provides quality management, professional, and technology consulting services to government agencies. Headquartered in Alexandria, VA, ARServices maintains a diverse portfolio of contract vehicles and clients across a wide geographic area, offering R&D Services, HR Management, Financial & Procurement Management, Change Management, and Program Management. Their people-centric approach attracts highly qualified and talented personnel. Visit <http://arslimited.com/join-our-team> to learn more.

### Defense

**KeyW** is an adaptable, powerfully capable company whose members have made many important, creative contributions to science, defense, space and the intelligence community. From software and hardware engineers, to mechanical and electrical engineers, to systems experts and analysts, our employees work together to prevent cyber threats, transform data into intelligence, and combat global terrorism. Visit [www.keywcorp.com/careers](http://www.keywcorp.com/careers) to learn more about the KeyW team.

### Equipment Dealership

**Alban Caterpillar**, the local industry leader in the construction equipment and power systems markets, is the exclusive Caterpillar dealer for Maryland, Northern Virginia, Southern Delaware, and the West Virginia Panhandle. Alban sells and supports the full line of Caterpillar equipment. Visit [www.albancat.com](http://www.albancat.com) for opportunities offering security, career advantages, and excellent benefits.

### Government

The **National Security Agency** (NSA) is a world leader in Signals Intelligence. We carry out some of the nation's most important and sensitive intelligence activities to secure information superiority for America and its allies. At the nation's top cryptologic organization, we employ the best and the brightest, who use their intelligence to solve some of the nation's most difficult challenges. Visit [www.IntelligenceCareers.gov/NSA](http://www.IntelligenceCareers.gov/NSA) for job opportunities.

**Healthcare** Established to oversee and provide timely access to quality medical, dental, and mental health care in all 35 California adult correctional institutions, [California Correctional Health Care Services](#) seeks dedicated health care professionals, like you. Here, you'll find competitive compensation, excellent State of California benefits, and a positive work-life balance. This is an ideal career for the next chapter of your life. Visit us at [www.cchcs.ca.gov](http://www.cchcs.ca.gov) to learn more and apply online! EOE.

**Manufacturing** [Caterpillar Inc.](#) makes sustainable progress possible around the world as the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines, and diesel-electric locomotives. Customers turn to Caterpillar to help them develop infrastructure, energy, and natural resource assets. Visit [www.caterpillar.com](http://www.caterpillar.com) to learn more.

**Veteran Services** [AMVETS](#), one of the nation's foremost veteran's service organizations, has a proud history of assisting veterans and sponsoring numerous programs that serve our country and its citizens. The AMVETS Career Centers, powered by the Call of Duty Endowment, provide FREE career training and employment assistance for Veterans, Active Duty Service Members, National Guard & Reserve, and Spouses. Visit [www.amvets.org](http://www.amvets.org) for information and to get assistance.

## Hot Jobs & Opportunities

The following jobs and educational opportunities are being highlighted this month:

[Alban Caterpillar](#) is currently hiring for these positions:

- **EPG/SSG Technicians** in Elkridge, MD and Manassas, VA
- **EPG Service Manager** in Elkridge, MD
- **EPG Sales Representatives** in MD and NOVA
- **Project Manager I, SSG** in Manassas, VA

Search all their openings at [www.albanhiring.com](http://www.albanhiring.com).

The [ARServices](#) is currently hiring for these immediate openings:

- **Project Manager, Logistics Support** in Honolulu, HI
- **Business Process Improvement Specialist** in Alexandria, VA
- **Operations Director, Business Transformation Services** in Alexandria, VA
- **Operations Director, Integrated Logistics Services** in Alexandria, VA

Learn more about ARServices career opportunities at <http://arslimited.com/join-our-team>.

[California Correctional Health Care Services](#) is shaping the future of correctional medicine. They are currently hiring for the following positions:

- **Physician (IM/FP)**
- **Psychiatrist**
- **Nurse Practitioner**
- **Physician Assistant**

Discover a challenging yet rewarding career at [www.cchcs.ca.gov](http://www.cchcs.ca.gov).

[KeyW](#) is currently hiring for these positions:

- **Mechanical Engineer** (2017-17023) in Severn, MD
- **CNC Machinist** (Computer Numerical Control) (2017-17098) in Severn, MD
- **Sr. Java Developer** (2018-17545) in Vienna, VA
- **.Net Developer** (2017-17041) in Winchester, VA

Search all their opportunities at [www.keywcorp.com/careers](http://www.keywcorp.com/careers).

[Newport News Shipbuilding](#) has the following openings in Newport News, VA:

- **Production Planning and Scheduler 1**
- **Production Planning and Scheduler 2**

Learn more about NNS career opportunities at [buildyourcareer.com](http://buildyourcareer.com).

[Securitas](#) has multiple openings for **Security Officers** in Northern Virginia: Ashburn, Chantilly, Mclean, Manassas, and Herndon. Learn more about working at Securitas: [www.securitasinc.com/join-us/we-support-veterans](http://www.securitasinc.com/join-us/we-support-veterans).

The [U.S. Nuclear Regulatory Commission](#) (NRC) is seeking an **Information Technology Specialist (Cyber)** in Rockville, Maryland. Learn more about NRC career opportunities at [www.nrc.gov/about-nrc/employment.html](http://www.nrc.gov/about-nrc/employment.html).

The [U.S. Postal Service](#) is currently hiring for these positions in multiple locations nationwide:

- **Motor Vehicle Operator** (MVO) in CA
- **Tractor Trailer Operator** (TTO) in CA, CO, KS, MA, MD, MI, MN, NY, OH, OR, PA, and TN

Search for these openings and many more at [www.usps.com/careers](http://www.usps.com/careers).

Find more jobs on Corporate Gray Online by clicking [Find Jobs](#) in the menu bar. Type in your Keywords or search by Company Name.

## Corporate Gray Online

Visit [www.CorporateGray.com/login](http://www.CorporateGray.com/login) and log in using your username and password (if you forgot your password, you can use the reminder link to retrieve it).

Help recruiters find you! [Post your resume on Corporate Gray Online](#) or upload a revised version. Having a resume helps you get noticed by employers searching for individuals with your skills! Upload your resume by clicking the "My Resume" link after logging into the site. Your resume was posted on **{ResumePostedDate}**. If that value is blank or outdated, be sure to upload your current resume.

Use the [Find Jobs](#) link to search and apply for job opportunities best matching your skills and interests. Access key elements of the Corporate Gray book by clicking the [Transition Guide](#) link.

If you want to close your account, visit [www.corporategray.com/applicants/deactivate](http://www.corporategray.com/applicants/deactivate) and enter your username: {Username} and password. Then click "Yes" in response to "Do you want to deactivate your account?"

*Please feel free to share this newsletter with other veterans: [Forward to a Friend](#)  
Good luck with your job search!*

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