



# Corporate Gray Newsletter

January 2021

## In This Issue

- [Upcoming Job Fairs](#)
- [Transition Advice](#)
- [Featured Employers, Schools, and Service Providers](#)
- [Hot Jobs & Opportunities](#)
- [Post Your Resume](#)
- [Transition Assistance Partners](#)
- [Unsubscribe](#)



## Upcoming Job Fairs

### MILITARY-FRIENDLY JOB FAIRS

REGISTER TODAY



#### Virtual Security Clearance Job Fair January 14, 2021 - Online, 11am-2pm (ET)

If you have a Secret or Top Secret security clearance that is active now or has been active with the past 24 months, you are invited to participate in the **January 14, 2021 Virtual Security Clearance Job Fair**, to be held from **11 am to 2 pm (ET)**. This online hiring event will give you the opportunity to interview with companies seeking cleared talent via text and video chats. Apply for positions in advance and help the company recruiters understand how your skills and experience fit their staffing needs. For more info and to register, visit: [www.corporategray.com/jobfairs/433](http://www.corporategray.com/jobfairs/433).

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#### Virtual Military-Friendly Job Fair February 17, 2021 - Online, 11am-2pm (ET)

You are invited to meet with many top companies and government agencies at

the **February 17 Virtual Military-Friendly Job Fair**. Take advantage of this excellent opportunity to interview with these employers via text and video chats. Apply for positions in advance and help the company recruiters understand how your skills and experience fit their staffing needs. For more information and to register, visit: [www.CorporateGray.com/jobfairs/427](http://www.CorporateGray.com/jobfairs/427).

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**Virtual Military-Friendly Job Fair**  
**March 26, 2021 - Online, 11am-2pm (ET)**

Save the date to meet with many top companies and government agencies at the **March 26 Virtual Military-Friendly Job Fair**. Take advantage of this excellent opportunity to interview with these employers via text and video chats. Apply for positions in advance and help the company recruiters understand how your skills and experience fit their staffing needs. For more information and to register, visit: [www.CorporateGray.com/jobfairs/428](http://www.CorporateGray.com/jobfairs/428).

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**Free Webinar: Using LinkedIn in Your Job Search**  
**January 26, 2021 - 1:00 - 2:00 pm (ET)**

You are invited to Corporate Gray's "Using LinkedIn in Your Job Search" webinar on Tuesday, January 26, 1:00-2:00 pm (ET). This webinar is designed for transitioning service members, veterans, and their spouses, and it is open to all job seekers. Learn how to use LinkedIn to increase the effectiveness of your job search. Registration is limited to 100, so register today!

<https://corporategray.my.webex.com/corporategray.my/j.php?RGID=rdc17bab52b7625134bfd4ab7565f3eb>

## Transition Advice

### **A Good Mentor Goes A Long Way**

As January is [National Mentoring Month](#), we thought it timely to address the importance of finding an industry mentor. A good mentor can be valuable not only in your transition and civilian job search, but they can also help you develop and advance your career into the future. A mentor can help you: navigate your job search and civilian career, learn what works and doesn't work in your industry, increase your confidence and risk-taking, improve your competence in key areas, get more visibility, and expand your network and opportunities. It can be a valuable relationship for both the mentee and the mentor.

Careful preparation and personal soul searching should go into choosing a mentor and deciding on the goals of the relationship. Give careful thought as to what your needs are and who would be a good match for helping you with your goals. What goals? That's an important part of the preparation -- reflecting on your hopes for the future. What is your personal strategic plan, including your core values and SWOT (strengths, weaknesses, opportunities, threats)? What is your action plan for the future?

As you identify your vision for the future, pinpoint what gaps exist between your vision and your current competencies. Make a list of people you think could help you close these gaps and build the career you envision. Consider your current and past supervisors as possible mentors, and keep in mind personality and charisma. Having a mentor who is a military veteran is recommended, as they have navigated the military-to-civilian transition, plus they may better understand your background.

Mentoring is a working relationship toward achieving your goals to get you from where you are now to where you want to be. Define a specific area for improvement, quantify an indicator of progress, set goals that are realistic and worthwhile, and establish a timeframe for accomplishing the goals. Get tips on how to develop a trusting, mutually beneficial mentor/mentee relationship in this article: [A Good Mentor: Don't Leave the Military without It](#).

To read more transition and job search articles, visit the [Corporate Gray Blog](#). For advice to step you through the transition process, view *The Military-to-Civilian Transition Guide* e-book version here: [www.corporategray.com/book/transition-guide-2021/index.html](http://www.corporategray.com/book/transition-guide-2021/index.html).

## Featured Employers, Schools, and Service Providers

These companies have sponsored "The Military-to-Civilian Transition Guide" because they want to hire military veterans. They want to hear from you. Contact them about your next career move!

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[Foley, Incorporated](#) is a premier Caterpillar Dealership that serves the New Jersey, Southeastern Pennsylvania, and Northern Delaware Regions. Foley's divisions provide a diversified line of products, rentals and services to support our wide range of construction, power generation, industrial engine and marine customers. Please visit [www.foleyinc.com/about-foley/careers](http://www.foleyinc.com/about-foley/careers) to learn about our exciting employment opportunities, training, benefits and more.

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[Lockheed Martin](#) is one of the foremost systems engineering, software and systems integration companies in the world. They are seeking experienced Cyber Security Engineers, Intelligence Analyst, RF Engineers and more. Visit [www.lockheedmartinjobs.com](http://www.lockheedmartinjobs.com) to learn more.

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The [National Security Agency \(NSA\)](#) is a world leader in Signals Intelligence. We carry out some of the nation's most important and sensitive intelligence activities to secure information superiority for America and its allies. At the nation's top cryptologic organization, we employ the best and the brightest, who use their intelligence to solve some of the nation's most difficult challenges. Visit [www.IntelligenceCareers.gov/NSA](http://www.IntelligenceCareers.gov/NSA) for job opportunities.

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[SAIC®](#) is a premier technology integrator solving our nation's most complex

challenges across the defense, space, civilian, and intelligence markets. Our offerings include high-end solutions in engineering, IT, and mission solutions. Headquartered in Reston, Virginia, SAIC has approximately 23,000 employees and annual revenues of about \$6.5 billion. <https://jobs.saic.com>

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The [University of Maryland's Robert H. Smith School of Business](#) is committed to serve America's military veterans and families in their pursuit of lifelong learning. Maryland Smith's top-ranked Executive MBA, Flex MBA and Online MBA programs are particularly suited for transitioning service members and working veterans seeking new skills for data-driven decision making and business leadership. Explore their many specialty master's degree options and join Maryland's community of Smith Vets at: [www.rhsmith.umd.edu](http://www.rhsmith.umd.edu)

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The [U.S. Nuclear Regulatory Commission's](#) (NRC) mission is to license and regulate the Nation's civilian use of radioactive materials to provide reasonable assurance of adequate protection of public health and safety, to promote the common defense and security, and to protect the environment. NRC hires engineers, scientists, security specialists, IT professionals, financial analysts, and others at all levels-from recent grads to senior leaders. Learn more at [www.nrc.gov/about-nrc/employment.html](http://www.nrc.gov/about-nrc/employment.html)

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## Hot Jobs & Opportunities

[Foley, Incorporated](#) is currently hiring for multiple positions in New Jersey and Pennsylvania. Learn about their benefits and search all their openings at [www.foleyinc.com/careers](http://www.foleyinc.com/careers).

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[Lockheed Martin](#) has many career opportunities in multiple locations. View all their career opportunities at [www.lockheedmartinjobs.com](http://www.lockheedmartinjobs.com).

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The [National Security Agency](#) (NSA) is currently hiring for these positions in Fort Meade, Maryland:

- [Cyber Mitigations Engineer/System Vulnerability Analyst](#) - Entry to Experienced Level
  - [Computer Scientist - Development Programs](#) - Entry/ Mid-Level
  - [Information System Security Professional](#) - Entry to Experienced Level
  - [Network Professional \(Network System Engineer, Network Designer/Architect\)](#) - Entry to Senior Level - (Multiple Locations)
- Search all their openings at [www.intelligencecareers.gov/NSA](http://www.intelligencecareers.gov/NSA).
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The [SAIC](#) is seeking military-experienced candidates for the following positions:

- [Vulnerability Research Exploit Developer](#) in Fairmont, West Virginia
- [Systems Engineer](#), TS/SCI & Poly required, in Chantilly, Virginia
- [Microelectronics Systems Engineer](#) in Chantilly, Virginia
- [Software Airworthiness Engineer](#) in Huntsville, Alabama

View all of SAIC's open positions at <https://jobs.saic.com/search/jobs>.

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The [University of Maryland's Robert H. Smith School of Business](#) is accepting applications to its top-ranked Full Time MBA, Flex MBA, Online MBA and Specialty Master's programs. Learn more and apply here: <https://www.rhsmith.umd.edu/apply>

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The [U.S. Nuclear Regulatory Commission](#) (NRC) is seeking-military experienced candidates for the following positions:

- [Senior Level Advisor for Emergency Preparedness/Incident Response](#) in Rockville, Maryland
- [Deputy Chief Human Capital Officer](#) in Rockville, Maryland

View all of NRC's open positions at [www.usajobs.gov](http://www.usajobs.gov).

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Find more jobs on Corporate Gray Online at [www.corporategray.com/jobs/search](http://www.corporategray.com/jobs/search). Type in your keywords or search by company name.

## Post Your Resume Online! Help recruiters find you!

Visit [www.CorporateGray.com/login](http://www.CorporateGray.com/login) and log in using your username: {%%Username%%} and password (if you forgot your password, you can use the reminder link to reset it). Be sure to change your account password on a frequent basis.

Help recruiters find you! [Post your resume on Corporate Gray Online](#) or upload a revised version. Having a resume helps you get noticed by employers searching for individuals with your skills! Upload your resume by clicking the "My Resume" link after logging into the site. Your resume was posted on [ {%%ResumePostedDate%%} ]. If that value is blank or outdated, be sure to upload your current resume. If you haven't created a resume yet, checkout these downloadable resume samples in Microsoft Word to help get you started: [Sample Resumes](#) (listed on right side of page).

Use the [Find Jobs](#) link to search and apply for job opportunities best matching your skills and interests. Access key elements of Corporate Gray's *Military-to-Civilian Transition Guide* by clicking the [Transition Guide](#) link, or view the full e-book version here: [www.corporategray.com/book/transition-guide-2021/index.html](http://www.corporategray.com/book/transition-guide-2021/index.html).

## Transition Assistance Partners

**National Guard Employment Resources** The [Enlisted Association of the National Guard of the United States \(EANGUS\)](#) was formally organized in

1972 with the goal of increasing the voice of enlisted persons in the National Guard. EANGUS is a non-profit organization dedicated to providing an adequate national defense and promoting the status, welfare, and professionalism of the men and women of the Army and Air National Guard. See their employment resources and more at <https://eangus.org/employment>.

### **MOAA is Here to Help**

Whether you are finding your way through your military-to-civilian transition, worrying about your job security in these uncertain times, or on the hunt for new employment in the age of virtual interviews, the Military Officers Association of America (MOAA) is here to help. From webinars and virtual career events which are offered free to all members of the military and veteran community – officer and enlisted, Guard and Reserve, as well as military spouses – to personalized resume reviews and career counseling for paid members, MOAA's transition experts will assist you to navigate this uncharted portion of your career path. Find more about MOAA's services and upcoming events here: <https://www.moaa.org/content/benefits-and-discounts/transition-and-careers/transition-and-career>.

### **NCOA - Services for NCOs**

The **Non Commissioned Officers Association** (NCOA) was established in 1960 to enhance and maintain the quality of life for noncommissioned and petty officers in all branches of the Armed Forces, National Guard and Reserves. The Association is a leader in Veterans and Spouse Employment and is a strong voice on Capitol Hill and with the Veterans Administration. NCOA is proud to offer a wide range of benefits and services in education, healthcare, finance, and more, designed especially for current and former enlisted service members and their families. For information on benefits and to become a member, visit <https://ncoausa.org>. **Join NCOA Today!**

### **30/30 Placement & Job Search Programs**

The *30/30 Placement Program*™ and *30/30 Job Search*™ have been used since 1986 to either place or assist military transitioners in capturing outstanding career opportunities located within just *30 miles* of their most desired location, anywhere in the USA. These geographically targeted programs are America's most effective for putting military people into great civilian careers located exactly where they and their families want most to live, work, and play after active duty. Do you have a favorite location but have been told "you need to be flexible about location"? For additional information about the programs, or if you have interest in being trained to provide 30/30 placement service, contact Neil McNulty at MMG Leaders at [neil@mmgleaders.com](mailto:neil@mmgleaders.com) or call him at 757.460.0510.

### **Veterans2Work Career Launch Programs**

Veterans2Work's **Career Launch Program** provides veterans, active duty military, and spouses with a pathway to a good job in the U.S. growth economy. Career Launch Tracks provide you with the necessary training and support leading to a job in a growing number of fields. There are no

prerequisites, and there is no financial cost to you; your success is determined only by your own effort and progress in each of the Career Track phases. The first phase, Career On-Ramps, partners with Coursera to give veterans an opportunity to freely explore a new field of interest and "test drive" in-demand career fields to build a pathway to a future job. Learn more at [Veterans2Work.org](http://Veterans2Work.org).

### **Free Suits for Vets**

**Save A Suit** is a 501(c)(3) nonprofit organization that provides veterans and transitioning service members with business suits, professional attire, and other clothing resources they need to achieve job security. Learn more about receiving or donating professional clothing at [www.saveasuit.org](http://www.saveasuit.org).

[Unsubscribe](#)

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