



# Corporate Gray Newsletter

April 2021

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## Upcoming Job Fairs & Career Transition Webinars

### MILITARY-FRIENDLY JOB FAIRS

REGISTER TODAY



Below are the next Corporate Gray Virtual Job Fairs. To get the most from these events, view these tips: <https://www.corporategray.com/tips-for-attending-a-virtual-job-fair.pdf>

### Virtual Military-Friendly Job Fair

April 23, 2021 - Online, 11am-2pm (ET)

You are invited to meet with over 20 companies and government agencies at the **April 23 Virtual Military-Friendly Job Fair**. Take advantage of this excellent opportunity to interview with these employers via text and video chats: Lockheed Martin, Eaton Corporation, Leidos, U.S. Postal Service, SAIC, California Correctional Health Care Services, National Security Agency, National Geospatial-Intelligence Agency, LinQuest, Transportation Security Administration, National Ground Intelligence Center, U.S. Patent and Trademark Office, WR Systems, and many more. Apply for positions in

advance and be prepared to tell the company recruiters how your skills and experience fit their staffing needs. For more information and to register, visit: [www.CorporateGray.com/jobfairs/430](http://www.CorporateGray.com/jobfairs/430).

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**Virtual Military-Friendly Job Fair**  
**May 21, 2021 - Online, 11am-2pm (ET)**

Save the date to meet with many top companies and government agencies at the **May 21 Virtual Military-Friendly Job Fair**. Take advantage of this excellent opportunity to interview with these employers via text and video chats. Apply for positions in advance and be prepared to tell the company recruiters how your skills and experience fit their staffing needs. For more information and to register, visit: [www.CorporateGray.com/jobfairs/431](http://www.CorporateGray.com/jobfairs/431).

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**Free Webinar: Using LinkedIn in Your Job Search**  
**April 27, 2021 - 1:00 - 2:00 pm (ET)**

You are invited to Corporate Gray's one-hour webinar: "Using LinkedIn in Your Job Search" on Tuesday, April 27, 1:00 PM (ET). This webinar is designed for transitioning service members, veterans, and their spouses, and it is open to all job seekers. Learn how to use LinkedIn to increase the effectiveness of your job search. Registration is limited to 100, so register today!

<https://corporategray.my.webex.com/corporategray.my/j.php?RGID=r00b3c72f29f525bd5ba23d61cb4fc815>

## Transition Advice

### Put Social Media to Work for Your Job Search

With the impact of the novel coronavirus on the job market, the use of social media becomes even more important, as it enables you to stay connected virtually to those individuals who can favorably influence the effectiveness of your job search. Employee referrals are one way that social media can help with your job search -- connecting with individuals who can refer you to the right person at their company.

According to a recruiting survey by Jobvite.com, referrals remain a top source for companies to find quality candidates. Employee referrals carry significant weight in a company's hiring process. It's presumed that if the employee making the referral is well considered, the person that they are referring is of similar caliber. Recognizing this, many companies have a policy that employee referrals be placed at the top of the heap for employment consideration.

Use [LinkedIn.com](https://www.linkedin.com) to cultivate a professional online presence and connect with people at companies where you're interested in working. [Complete your profile](#), show your expertise by sharing articles and participating in online discussions, and [build your industry network](#) by inviting relevant people to connect with you.

By getting noticed on LinkedIn and growing a relevant network, you'll be on the radar of people who know people. Keep in mind you aren't connecting to ask for a job, you're connecting to get information about their company to help with your job search. You're conducting company research while at the same time letting people know what you bring to the table so they might keep you in mind for future opportunities. If you've made a good impression, they may refer you! An added bonus is that by increasing your online presence and network you will also increase your odds of getting noticed by recruiters, who are using social media to find candidates.

Here are some tips for using [a targeted approach to social media](#) to help you stay focused and save valuable time. Learn more tips by attending the next free 1-hour webinar, "Using LinkedIn in Your Job Search" held on April 27, 1:00-2:00 PM (ET). Register here:

<https://corporategray.my.webex.com/corporategray.my/j.php?RGID=r00b3c72f29f525bd5ba23d61cb4fc815>

Get even more in-depth social media advice from the book [Social Media and Your Job Search: Maximizing Your Network for a Successful Transition](#), published by Corporate Gray.

## Featured Employers & Schools

These companies have sponsored "The Military-to-Civilian Transition Guide" because they want to hire military veterans. They want to hear from you. Contact them about your next career move!

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[Foley, Incorporated](#) is a premier Caterpillar Dealership that serves the New Jersey, Southeastern Pennsylvania, and Northern Delaware Regions. Foley's divisions provide a diversified line of products, rentals and services to support our wide range of construction, power generation, industrial engine and marine customers. Please visit [www.foleyinc.com/about-foley/careers](http://www.foleyinc.com/about-foley/careers) to learn about our exciting employment opportunities, training, benefits and more.

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[Lockheed Martin](#) is one of the foremost systems engineering, software and systems integration companies in the world. They are seeking experienced Cyber Security Engineers, Intelligence Analyst, RF Engineers and more. Visit [www.lockheedmartinjobs.com](http://www.lockheedmartinjobs.com) to learn more.

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The [National Security Agency \(NSA\)](#) is a world leader in Signals Intelligence. We carry out some of the nation's most important and sensitive intelligence activities to secure information superiority for America and its allies. At the nation's top cryptologic organization, we employ the best and the brightest, who use their intelligence to solve some of the nation's most difficult challenges. Visit [www.IntelligenceCareers.gov/NSA](http://www.IntelligenceCareers.gov/NSA) for job opportunities.

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[SAIC®](#) is a premier technology integrator solving our nation's most complex

challenges across the defense, space, civilian, and intelligence markets. Our offerings include high-end solutions in engineering, IT, and mission solutions. Headquartered in Reston, Virginia, SAIC has approximately 23,000 employees and annual revenues of about \$6.5 billion. <https://jobs.saic.com>

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The [University of Maryland's Robert H. Smith School of Business](#) is committed to serve America's military veterans and families in their pursuit of lifelong learning. Maryland Smith's top-ranked Executive MBA, Flex MBA and Online MBA programs are particularly suited for transitioning service members and working veterans seeking new skills for data-driven decision making and business leadership. Explore their many specialty master's degree options and join Maryland's community of Smith Vets at: [www.rhsmith.umd.edu](http://www.rhsmith.umd.edu)

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The [U.S. Nuclear Regulatory Commission's](#) (NRC) mission is to license and regulate the Nation's civilian use of radioactive materials to provide reasonable assurance of adequate protection of public health and safety, to promote the common defense and security, and to protect the environment. NRC hires engineers, scientists, security specialists, IT professionals, financial analysts, and others at all levels-from recent grads to senior leaders. Learn more at [www.nrc.gov/about-nrc/employment.html](http://www.nrc.gov/about-nrc/employment.html)

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\* Meet with these featured organizations who will be participating in the [April 23 Virtual Military-Friendly Job Fair](#): California Correctional Health Care Services, Eaton Corporation, Leidos, Lockheed Martin, National Security Agency, SAIC, and U.S. Postal Service.

## Hot Jobs & Opportunities

[Carter Machinery Company](#) is hiring a **Conventional Machinist** in Chesapeake, VA -- This position is responsible for running conventional machines in a "job shop" environment -- Learn more about this position and apply at <https://recruiting.ultipro.com/CAR1060CRTM/JobBoard/2625b169-13d2-4dbc-a867-a2ef29e59ef2/OpportunityDetail?opportunityId=3aaf2d62-01ef-4b16-a90a-6d530431ee88>.

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[Foley, Incorporated](#) is currently hiring for multiple positions in New Jersey and Pennsylvania. Learn about their benefits and search all their openings at [www.foleyinc.com/careers](http://www.foleyinc.com/careers).

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[Lockheed Martin](#) has many career opportunities in multiple locations. View all their career opportunities at [www.lockheedmartinjobs.com](http://www.lockheedmartinjobs.com).

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The [National Security Agency](#) (NSA) is currently hiring for these positions in Fort Meade, Maryland:

- [Counterintelligence Psychologist](#) - Experienced Level
- [Information System Security Designer/Engineer](#) - Entry to Experienced Level

- [Cyber Mitigations Engineer/System Vulnerability Analyst](#) - Entry to Experienced Level
  - [Threat Analyst](#) - Entry to Experienced Level
- Search all their openings at [www.intelligencecareers.gov/NSA](http://www.intelligencecareers.gov/NSA).
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The [SAIC](#) is seeking military-experienced candidates for the following positions:

- [Business Development Director – Army Enterprise IT](#) in Augusta, Georgia
  - [System Safety Engineer](#) in King George, Virginia
  - [Electronic Warfare Radio Frequency Systems Engineer](#) in Point Mugu NAWC, California
  - [Surface Warfare Enterprise Senior Policy Analyst](#) in San Diego, California
- View all of SAIC's open positions at <https://jobs.saic.com/search/jobs>.
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The [University of Maryland's Robert H. Smith School of Business](#) is accepting applications to its top-ranked Full Time MBA, Flex MBA, Online MBA and Specialty Master's programs. Learn more and apply here: <https://www.rhsmith.umd.edu/apply>

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The [U.S. Nuclear Regulatory Commission](#) (NRC) is seeking-military experienced candidates for the following positions:

- [Reactor Systems Engineer](#) in Rockville, Maryland
  - [Reactor Engineer/Reactor Inspector](#) in Lisle, Illinois
  - [Senior Data Scientist](#) in Rockville, Maryland
- View all of NRC's open positions at [www.usajobs.gov](http://www.usajobs.gov).
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Find more jobs on Corporate Gray Online at [www.corporategray.com/jobs/search](http://www.corporategray.com/jobs/search). Type in your keywords or search by company name.

**Post Your Resume Online! Help recruiters find you!**

Visit [www.CorporateGray.com/login](http://www.CorporateGray.com/login) and log in using your username: `{%%Username%%}` and password (if you forgot your password, you can use the reminder link to reset it). Be sure to change your account password on a frequent basis.

Help recruiters find you! [Post your resume on Corporate Gray Online](#) or upload a revised version. Having a resume helps you get noticed by employers searching for individuals with your skills! Upload your resume by clicking the "My Resume" link after logging into the site. Your resume was posted on [ `{%%ResumePostedDate%%}` ]. If that value is blank or outdated, be sure to upload your current resume. If you haven't created a resume yet, checkout these downloadable resume samples in Microsoft Word to help get you started: [Sample Resumes](#) (listed on right side of page).

Use the [Find Jobs](#) link to search and apply for job opportunities best matching

your skills and interests. Access key elements of Corporate Gray's *Military-to-Civilian Transition Guide* by clicking the [Transition Guide](#) link, or view the full e-book version here: [www.corporategray.com/book/transition-guide-2021/index.html](http://www.corporategray.com/book/transition-guide-2021/index.html).

## Transition Assistance Partners

**National Guard Employment Resources** The [Enlisted Association of the National Guard of the United States \(EANGUS\)](#) was formally organized in 1972 with the goal of increasing the voice of enlisted persons in the National Guard. EANGUS is a non-profit organization dedicated to providing an adequate national defense and promoting the status, welfare, and professionalism of the men and women of the Army and Air National Guard. See their employment resources and more at <https://eangus.org/employment>.

### **MOAA is Here to Help**

Whether you are finding your way through your military-to-civilian transition, worrying about your job security in these uncertain times, or on the hunt for new employment in the age of virtual interviews, the Military Officers Association of America (MOAA) is here to help. From webinars and virtual career events which are offered free to all members of the military and veteran community – officer and enlisted, Guard and Reserve, as well as military spouses – to personalized resume reviews and career counseling for paid members, MOAA's transition experts will assist you to navigate this uncharted portion of your career path. Find more about MOAA's services and upcoming events here: <https://www.moaa.org/content/benefits-and-discounts/transition-and-careers/transition-and-career>.

### **NCOA - Services for NCOs**

The **Non Commissioned Officers Association** (NCOA) was established in 1960 to enhance and maintain the quality of life for noncommissioned and petty officers in all branches of the Armed Forces, National Guard and Reserves. The Association is a leader in Veterans and Spouse Employment and is a strong voice on Capitol Hill and with the Veterans Administration. NCOA is proud to offer a wide range of benefits and services in education, healthcare, finance, and more, designed especially for current and former enlisted service members and their families. For information on benefits and to become a member, visit <https://ncoausa.org>. **Join NCOA Today!**

### **Complimentary 30-minute Career Coaching Session**

[What's Next By Design](#) offers a professional coaching and training program designed by Janet Spadola, military transition expert, to help mid-senior level veterans make new strategic career decisions with courage and confidence. Contact them today for a COMPLIMENTARY 30-minute session to help you prepare for the April 23 Virtual Military-Friendly Job Fair -- present your best self and what values you bring to the attending organizations:

<https://calendly.com/janetspadola/30-minute-coaching-session>.

**And if you know someone who is considering self-employment...**

Heather Rosen, the owner of [FranNet of Virginia](#), is offering free webinars on how to evaluate franchises. Her job is to ensure you find the right business that maximizes your odds of success and happiness and allows you to meet your lifestyle, career, and financial goals. You can contact her at [hrosen@frannet.com](mailto:hrosen@frannet.com) to request the recording of her most recent "Franchising 101" or "Franchising For Veterans" webinar or to receive announcements of future programs.

**Free Suits for Vets**

**Save A Suit** is a 501(c)(3) nonprofit organization that provides veterans and transitioning service members with business suits, professional attire, and other clothing resources they need to achieve job security. Learn more about receiving or donating professional clothing at [www.saveasuit.org](http://www.saveasuit.org).

[Unsubscribe](#)

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