Corporate Gray Newsletter

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Upcoming Job Fairs

Corporate Gray Virtual Job Fairs give you the opportunity to interview with military-friendly employers nationwide. These events are especially for transitioning service members and veterans of all rank and branches of service. Military spouses and civilians are welcome to participate. Our Job Fairs are free to all job seekers. To prepare for a Job Fair, view these tips: https://www.corporategray.com/tips-
Virtual Military-Friendly Job Fair  
May 20, 2022 - Online, 11am-2pm (ET)

Interview online with top companies and government agencies nationwide at the **May 20 Virtual Military-Friendly Job Fair**. Take advantage of this excellent opportunity to interview online with Raytheon, Leidos, SAIC, Los Alamos National Laboratory, National Geospatial-Intelligence Agency, Seneca Holdings, Inter-Con Security Systems, Eversource Energy, Cognizant, QED Systems, Transportation Security Administration, U.S. Patent and Trademark Office, QinetiQ Inc., and more. To search and apply for positions in advance, visit: [CorporateGray.com/jobfairs/448](http://www.CorporateGray.com/jobfairs/448). Register today and start preparing in advance to tell the company recruiters how your skills and experience fit their staffing needs.

Virtual Military-Friendly Job Fair  
June 24, 2022 - Online, 11am-2pm (ET)

Save the date to interview online with top companies and government agencies nationwide at the **June 24 Virtual Military-Friendly Job Fair**. Meet with recruiters from Leidos, U.S. Agency for International Development, Raytheon, Los Alamos National Laboratory, SAIC, Foley Cat, National Geospatial-Intelligence Agency, and more. To register, visit: [CorporateGray.com/jobfairs/450](http://www.CorporateGray.com/jobfairs/450). Check back often as more companies will be registering as it gets closer to the event date.

More 2022 Events  
Check out the full list of 2022 Virtual Job Fairs at [CorporateGray.com/jobfairs](http://www.CorporateGray.com/jobfairs)

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**Transition Advice**

**Prepare to Ace Your Phone/Video Interview**

These days, recruiters are turning to phone and video interviews rather than inviting the candidate to interview in person. Phone and virtual interviews are also used by recruiters as an important early screening of potential employees, and how well you do will determine whether you get invited to have a more formal and thorough interview with the employer. The more you prepare ahead of time, the better the experience and outcome will be.

Part of your preparation should include developing a script that will act as your cheat sheet during the phone or video interview. Prepare answers to common interview questions that you can expect to be asked. Also include questions that you want to ask the interviewer gleaned from the company research you conducted.

**Practice your script** prior to the call. Recording yourself will let you hear how you sound on the phone, and doing a practice video session will allow you to adjust the lighting, sound, background, camera angle, and other elements conducive to a successful video interview. Conduct a practice phone or video call with a trusted friend to get feedback on your responses to questions as well as on the equipment you'll be using.

Keep a copy of your script and résumé handy for impromptu phone interviews. For scheduled phone
and video interviews, prepare a quiet environment devoid of distractions. Have your script, résumé, pen and paper, and a glass of water ready before the interview. Don’t rely too heavily on your script during video interviews, as you want to be making eye contact (with your webcam or phone camera) rather than appear to be reading from your script.

Any job interview, whether phone, video, or in-person, requires careful preparation. The more **company research** you do ahead of time, the more confident and professional you will be during the interview. Well thought out questions and answers based on your experience combined with research on the company’s needs, will give you the ammunition you need to ace the interview.

Find more tips to help you prepare for interviews and navigate your career transition on the [Corporate Gray Blog](http://corporategrayblog.com). And be sure to check out the Military-Friendly Employers and Schools below to help you connect with your next career!

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**Featured Employers & Schools**

These companies have sponsored *The Military-to-Civilian Transition Guide* because they are hiring military veterans. They want to hear from you. Contact them about your next career move!

- **Cleveland Brothers Equipment Company** is one of the largest Caterpillar Equipment dealers in the nation, serving Pennsylvania and West Virginia. With competitive compensation, affordable cost of living, proximity to big cities and outdoor adventures, Cleveland Brothers is a great place to start your next career as a CAT Technician. Visit [www.ClevelandBrothers.com](http://www.ClevelandBrothers.com) to see their open positions.

- **Eaton** provides energy-efficient solutions that help our customers effectively manage electrical, hydraulic and mechanical power more efficiently, safely and sustainably. Eaton has approximately 96,000 employees and sells products to customers in more than 175 countries. For more information, visit [www.eaton.com/militarycareers](http://www.eaton.com/militarycareers).

- **LMI** is a consultancy dedicated to powering a future-ready, high-performing government, drawing from expertise in digital and analytic solutions, logistics, and management advisory services. We deliver integrated capabilities that incorporate emerging technologies tailored to customers’ unique mission needs. Founded in 1961, LMI continues to enable growth and transformation, enhance operational readiness and resiliency, and ensure mission success for federal civilian and defense agencies. Learn more at [www.lmi.org](http://www.lmi.org).

- **Newport News Shipbuilding** is the nation’s sole-industrial designer, builder and refueler of nuclear-powered aircraft carriers and one of only two shipyards capable of designing and building nuclear-powered submarines. NNS employs thousands of military veterans in Engineering, Construction & Project Management, Supply Chain, Electrical, Electronics, Mechanical and Trades. Learn more at [www.buildyourcareer.com](http://www.buildyourcareer.com).

- **Raytheon Missiles and Defense**, we’re accelerating ideas to solve some of the world’s biggest challenges by bringing together the brightest, most innovative minds across aviation, space and defense. We form an unrivaled company, with one team coming together across the globe to push the limits of known science and redefine how we connect and protect our world. We are advancing aviation, building smarter defense systems and creating innovations to take us deeper into space. [www.rtx.com/Careers/overview](http://www.rtx.com/Careers/overview)
The United States Postal Service has a long history of providing career opportunities to veterans, reservists, and their families. USPS currently employs over 100,000 Military members and Veterans, and Military service is treated as prior employment. USPS values the leadership, reliability, and high-tech skills that veterans bring to the organization. Opportunities range from administrative and technical support functions to processing and delivery operations. Visit [http://usps.com/careers](http://usps.com/careers).

* Meet with these featured organizations who will be participating in the upcoming May 20 Virtual Military-Friendly Job Fair: Central Intelligence Agency, Leidos, Raytheon Missles and Defense, and SAIC.

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### Hot Jobs & Opportunities

**Cleveland Brothers Equipment Company** has these immediate career opportunities:
- **Construction Equipment Field Technician** in Clarksburg, West Virginia
- **Truck Shop Technician / Mechanic** in Wilkes-Barre, Pennsylvania
- **Business Technology Analyst (Service)** in Murraysville, Pennsylvania
- **Generator / Industrial Engine Rental Shop Technician** in Harrisburg, Pennsylvania

To see all current openings, please visit [https://careers.clevelandbrothers.com/jobs](https://careers.clevelandbrothers.com/jobs).

**Eaton** is currently hiring for these positions:
- **Lead Engineer – Digital Controls and Embedded Software** in Raleigh, North Carolina
- **Lead System Automation QA Engineer** in Franksville, Wisconsin
- **Senior Field Service Representative** in City of Industry, California; Bakersfield, California
- **Field Service Technician/Representative** in Boothwyn, Pennsylvania

Search all their openings at [www.eaton.com/militarycareers](http://www.eaton.com/militarycareers).

**First Command**: If you are preparing to separate or retire from military service you are invited to attend an informational webinar, May 25, 2022 from 6:30 to 7:30 PM, on important and permanent decisions you will have to make during your transition regarding TSP, VGLI, and SBP. As you reach your “Decision Point” the power of informed decision making cannot be overstated. Please RSVP using [https://firstcommand.zoom.us/webinar/register/WN_C3LLxZkGTquQZwCoiPPO9Q](https://firstcommand.zoom.us/webinar/register/WN_C3LLxZkGTquQZwCoiPPO9Q).

**LMI** is seeking military-experienced candidates for the following positions:
- **Systems Engineer for Requirements Generation** - Clearance Required - in Washington, DC
- **Business Architect/Process Improvement Consultant** in Fort Lee, Virginia
- **Logistics/Data Analyst** - Clearance Required - in Fort Lee, Virginia
- **Data Scientist/Engineer** - Clearance Required - in Washington, DC
- **Management Consultant** - Clearance Required - in Alexandria, Virginia

Search all their openings at [www.lmi.org/careers](http://www.lmi.org/careers).

**Newport News Shipbuilding** (NNS) is seeking military-experienced candidates for many open positions in Newport News, Virginia. Learn more about NNS and HII, and search all their career opportunities at [www.buildyourcareer.com](http://www.buildyourcareer.com).
Precise Systems Inc. is currently hiring for these positions:

• BONUS ELIGIBLE Systems Safety Engineer, NUWC Newport, Rhode Island
• BONUS ELIGIBLE Fully Remote Web Server Administrator
• Network Engineer Automatic Identification System (AIS), ONI Fort Meade, Maryland
• Senior Program Management Analyst, NAVAIR Patuxent River, Maryland

Learn more about their career opportunities at www.goprecise.com/careers.

Raytheon Missiles and Defense is seeking military-experienced candidates for these Information Systems Security positions:

• Alternate Information Systems Security Officer (ISSO) in Marlborough, MA
• Alternate Information Systems Security Manager in Tewksbury, MA
• Alternate Information Systems Security Manager (ISSM) in Marlborough, MA
• Information System Security Officer (ISSO) - early career - in Marlborough, MA
• Information System Security Officer (ISSO) in Tucson, AZ
• Information Systems Security Officer (ISSO) - entry level - in Marlborough, MA
• Lead Alternate Information Systems Security Manager (ISSM) in Marlborough, MA


U.S. Customs and Border Protection (CBP) is currently seeking military experienced candidates for these immediate openings in multiple locations:

• Border Patrol Agent GL-7 (entry level—no prior law enforcement experience needed) – Locations: Arizona, California, Texas
• Border Patrol Agent GL-9 (must have law enforcement experience to qualify) – Locations: Arizona, California, Texas
• Marine Interdiction Agent GL-9 – Locations: California, Florida, Puerto Rico, U.S. Virgin Islands

Click the job titles above to apply to these positions.

The U.S. Postal Service is hiring for multiple Tractor Trailer Operator positions across the country. Learn more about USPS career opportunities for veterans, reservists, and their family members at https://about.usps.com/careers/career-opportunities/transitioning-military.htm.

Find more jobs on Corporate Gray Online at www.corporategray.com/jobs/search. Type in your keywords or search by company name.

Post your resume online! Help recruiters find you!

Visit www.CorporateGray.com/login and log in using your email and password. If you forgot your password, you can use the “Forgot password?” link on a computer (not mobile device) to reset it. Be sure to change your account password on a frequent basis.

Help recruiters find you! Post your resume on Corporate Gray Online or upload a revised version. Having a resume helps you get noticed by employers searching for individuals with your skills! Upload your resume by clicking the “My Resume” link after logging into the site. Be sure to upload your current resume. If you haven't created a resume yet, checkout these downloadable resume templates.

Transition Assistance Partners

National Guard Employment Resources
The Enlisted Association of the National Guard of the United States (EANGUS) was formally organized in 1972 with the goal of increasing the voice of enlisted persons in the National Guard. EANGUS is a non-profit organization dedicated to providing an adequate national defense and promoting the status, welfare, and professionalism of the men and women of the Army and Air National Guard. See their employment resources and more at https://eangus.org/employment.

MOAA is Here to Help
Whether you are finding your way through your military-to-civilian transition, worrying about your job security in these uncertain times, or on the hunt for new employment in the age of virtual interviews, the Military Officers Association of America (MOAA) is here to help. From webinars and virtual career events which are offered free to all members of the military and veteran community – officer and enlisted, Guard and Reserve, as well as military spouses – to personalized resume reviews and career counseling for paid members, MOAA’s transition experts will assist you to navigate this uncharted portion of your career path. Find more about MOAA’s services and upcoming events here: https://www.moaa.org/content/benefits-and-discounts/transition-and-careers/transition-and-career.

NCOA - Services for NCOs
The Non Commissioned Officers Association (NCOA) was established in 1960 to enhance and maintain the quality of life for noncommissioned and petty officers in all branches of the Armed Forces, National Guard and Reserves. The Association is a leader in Veterans and Spouse Employment and is a strong voice on Capitol Hill and with the Veterans Administration. NCOA is proud to offer a wide range of benefits and services in education, healthcare, finance, and more, designed especially for current and former enlisted service members and their families. The NCOA Conference will be held 19-22 July in San Antonio, Texas. Learn more at https://ncoausa.org.

Stuck at a Career Crossroads?
Need to feel confident and prepared to present yourself and attend Corporate Gray's next Job Fair? Book a complimentary 30-minute Career/Job Search Strategy Session with me and I’ll help you walk and talk with courage and confidence.
Janet Spadola, Founder of WHAT'S NEXT BY DESIGN and a certified military transition expert: https://whatsnextbydesign.com/ola/services/30-minute-coaching-session or email info@whatsnextbydesign.com.

Career Coaching Services
Need a Career Coach, someone to help you think through 'What Comes Next'? Bill Golden, a Senior Technical Recruiter for DoD, IC and STEM-centric organizations offers a menu of services: Resume Review/Rewrite, Social Media Presence Optimization, Employers-that-need-YOU Identification, and Career Consulting for those that have done almost everything --- BUT NOT sure what it is they do or
how to explain that to employers. For more info, visit https://intelligencecareers.com/cwmbran. FYI, Bill Golden is US Army (Retired, CMF 26/35/98/352) and a corporate recruiter since 2012.

Department of Labor - Veteran Employment Reps
Find a DoL Veteran Employment Representative by state here: https://www.careeronestop.org/LocalHelp/AmericanJobCenters/american-job-centers.aspx.

Free Suits for Vets
Save A Suit is a 501(c)(3) nonprofit organization that provides veterans and transitioning service members with business suits, professional attire, and other clothing resources they need to achieve job security. Learn more about receiving or donating professional clothing at www.saveasuit.org.