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Corporate Gray Newsletter

Job Fairs, Employers, Transition Advice, and More!

Meet Your Future Employer

Connect with military-friendly employers nationwide!

Next Job Fair:

Virtual Military-Friendly Job Fair

Date: Thursday, March 21, 2024

Time: 11:00 AM - 2:00 PM Eastern Time

[Register here](#)

[VIEW ALL EVENTS](#)

Featured Employers & Schools

These companies are sponsors of our e-book, "[The Military-to-Civilian Transition Guide](#)." Click each company name to learn more about them. All of their jobs can be accessed via Corporate Gray Online.

[Carter Machinery](#), the authorized Cat® dealer for Virginia, West Virginia, Maryland, Delaware, and D.C., was recently honored as recipient of the 2023 GOLD HIRE Vets Medallion Award from the Veterans' Employment and Training Service (VETS) and U.S. Department of Labor. With 30+ locations and nearly 3,000 employees, Carter helps improve efficiency in industries including construction, earthmoving, landscaping, specialty trades, paving, and many others. See why Carter Machinery is the Employer of Choice in the Mid-Atlantic.

[Leidos](#) is a Fortune 500® innovation company rapidly addressing the world's most vexing challenges in national security and health. The company's global workforce of 47,000 collaborates to create smarter technology solutions



Transition Webinar

How to Work a Virtual Job Fair:

Corporate Gray is holding a free 30-minute "How to Work a Virtual Job Fair" webinar on Sat., Mar. 16 at 11:30 AM to 12:00 Noon (ET). [Register here](#).

Transition Advice

Virtual Job Fairs give you the opportunity to tell employers how your background fits their staffing needs. That should be the focus of your conversations with recruiters, and so it is imperative that you

for customers in heavily regulated industries. Headquartered in Reston, Virginia, Leidos reported annual revenues of approximately \$15.4 billion for the fiscal year ended December 29, 2023.

Continue the Mission with [Los Alamos National Laboratory](#), one of the world's most innovative multidisciplinary research institutions. We focus on strategic science initiatives to uphold national security and ensure the safety and reliability of the U.S. nuclear stockpile along with other defense and research programs. You don't need to be a scientist or engineer -- we offer a vast array of career opportunities and need veterans' unique and technical skillsets as we continue to grow.

[Sierra7](#) is a CVE and SDVOSB that has demonstrated years of experience providing innovative technology services and solutions. Achieving industry-standard certifications and awards distinguishes us apart from the competition. Sierra7 was founded with the Mission to "Serve Those Who Serve" through delivery of innovative healthcare and technology solutions. They are committed to hiring veterans and military spouses with diverse expertise and experience to better serve their clients.

[U.S. Customs and Border](#) (CBP) operates along our borders and at 328 ports of entry to protect the nation and its people, safeguard us from harmful substances like fentanyl, enhance our economic prosperity, and provide humanitarian aid. United by uniform, our shared mission is to protect that which we hold dear, the safety and prosperity of our families and communities. NEW-Grade 11 for new Border Patrol Agents. Click the link and complete the interest form to connect with a Recruiter.

[Workday](#) is a cloud-based software vendor that specializes in human capital management and financial management applications. Workday is a pioneer in software-as-a-service business applications, and over the years has added other components of HCM, talent management and finance to its suite, releasing versions for specialized markets such as higher education and government. Workday is growing, and we're looking for the best talent to help innovate for good. Check out our teams to find your next role.

research the companies and their needs before the event.

Prior planning and research will help ensure you meet with the recruiters most relevant to your job search and help you make the most of those online conversations. Preparation is crucial since the conversations are short and time is limited.

Register in advance to get early access to the company booths and jobs. Research the attending companies and their opportunities to find jobs that match your skills and interests. Jot down questions about companies to ask during your conversations with recruiters. Use the "[LinkedIn Network](#)" [links here](#) to reach out to your contacts at those companies to get inside information and advice.

Give careful thought to the questions a recruiter will likely ask you, and prepare the answers in a Word or text document that you can refer to during the conversations. Be prepared to articulate what you are looking for, what your skills are, and why you are a match for their company. Keep your answers short and to the point.

Get more tips for preparing for a Virtual Job Fair at blog.corporategray.com.

Transition Assistance Partners

Learn more about our transition assistance partners by visiting the Corporate Gray Blog (blog.corporategray.com).