



Connecting Employers with Military Veterans!

Corporate Gray Newsletter

March 2020

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Transition Advice

Tips for Attending a Virtual Job Fair

Corporate Gray's March 27 Military-Friendly Job Fair will now be held as a [Virtual Military-Friendly Job Fair](#). This online recruiting event will give you the opportunity to "meet" with employers via one-on-one text chats and help them understand how your background fits their staffing needs. Many of the companies that were going to be participating in the in-person event will be participating via this online format (see the "Upcoming Job Fairs" section below for details and to register for this event).

Careful preparation is important before attending any job fair, and a virtual event is no exception. Prior planning and research will help ensure you meet with the recruiters most relevant to your job search and help you make the most of those conversations. Here are some quick tips for before, during, and after attending a virtual event:

Preparing for a virtual event is similar to that of a traditional job fair, and it is crucial since the conversations are short and to the point! Registering in advance gives you early access to the company booths and gives recruiters early access to your credentials. Browse the list of attending companies and research their job opportunities to find jobs you are qualified for and interested in. Jot down questions you have about companies that you can ask during the

online text chats. Reach out to your [LinkedIn](#) contacts at those companies to get inside information.

Give careful thought to the questions a recruiter will likely ask you, and prepare the answers in a Word document that you can refer to during the conversations. Be prepared to articulate what you are looking for, what your skills are, and why you are a match for their company. Keep your answers short and to the point, as you won't have time to type lengthy answers during the text chats.

The one-on-one timed chat sessions during the event are like instant messaging, allowing you to “meet” with the company representatives. Introduce yourself and bring up the specific positions of interest at their company. After each chat, write down any pertinent information that will help you remember that conversation so you can follow up with the recruiters after the event.

Get more tips here: <http://blog.corporategray.com/2020/03/11/tips-for-attending-a-virtual-job-fair> to help you make the most of the networking opportunity that a virtual job fair can offer!

Upcoming Job Fairs



Corporate Gray Virtual Military-Friendly Job Fair March 27, 2020 - Online

You are invited to interview with top employers at the **March 27th Virtual Military-Friendly Job Fair**, to be held online from **9 am to 12 noon (ET)**. All you need is a computer with Internet browser access. This online recruiting event will give you the opportunity to “meet” these employers via one-on-one text chats and help them understand how your background fits their staffing needs. Many of the companies that were going to be participating in the in-person event will be participating via this online format. A list of the participating companies will be shown on the virtual recruiting platform.

To participate in this event, register and upload your resume here: <https://www.corporategray.com/jobfairs/416>. You will then receive an email on Monday, March 16 with instructions on how to setup your participation on the virtual event platform. Be sure to register for the March 27 Job Fair as soon as possible. Doing so will allow participating employers to view your resume and request an event conversation invitation. While especially for transitioning

service members and veterans, this job fair is open and free to all job seekers.

Corporate Gray Military-Friendly Job Fair April 24, 2020 - Springfield, VA

You are invited to meet face-to-face with dozens of top employers at the April 24 Military-Friendly Job Fair at the Waterford Reception Center in Springfield, Virginia. Job fair hours are 9 am to 12 noon, with an Employer Panel discussion for job seekers starting at 8 am. Interview with Lockheed Martin, Leidos, Prince William County Police, ARServices, Preferred Systems Solutions, LMI, Inter-Con Security Systems, U.S. Postal Service, and many more! To view the profile and job listings of the registered companies, visit <https://www.corporategray.com/jobfairs/420>. You are encouraged to pre-register for the job fair and upload your resume. By so doing, you will receive the Employer Directory in advance and make your resume accessible to the participating companies. While especially for transitioning service members and veterans, this job fair is open and free to all job seekers.

Corporate Gray Military-Friendly Job Fair May 28, 2020 - Virginia Beach

You are invited to meet face-to-face with dozens of top employers at the May 28 Military-Friendly Job Fair at the Virginia Beach Convention Center. Job fair hours are 9 am to 12 noon, with two career transition seminars from 8 am to 9 am. Interview with Leidos, Newport News Shipbuilding, Foley Cat, BAE Systems, Central Intelligence Agency, Edward Jones, U.S. Postal Service, and many more! To view the profile and job listings of the registered companies, visit <https://www.corporategray.com/jobfairs/418>. You are encouraged to pre-register for the job fair and upload your resume. By so doing, you will receive the Employer Directory in advance and make your resume accessible to the participating companies. While especially for transitioning service members and veterans, this job fair is open and free to all job seekers.

Featured Employers, Schools, and Service Providers

These companies have sponsored The Military-to-Civilian Transition Guide because they want to reach out to military-experienced candidates. They want to hear from you! Contact them about your next career move!

[Alban Caterpillar](#), the local industry leader in the construction equipment and power systems markets, is the exclusive Caterpillar dealer for Maryland, Northern Virginia, Southern Delaware, and the West Virginia Panhandle. Alban sells and supports the full line of Caterpillar equipment. Visit www.albanat.com for opportunities offering security, career advantages, and excellent benefits.

[ARServices](#) provides quality management, professional, and technology

consulting services to government agencies. Headquartered in Alexandria, VA, ARServices maintains a diverse portfolio of contract vehicles and clients across a wide geographic area, offering R&D Services, HR Management, Financial & Procurement Management, Change Management, and Program Management. Their people-centric approach attracts highly qualified and talented personnel. Visit <http://arslimited.com/join-our-team> to learn more.

California Correctional Health Care Services (CCHCS) is shaping the future of correctional medicine, providing comprehensive and coordinated health care to patients within the California Department of Corrections and Rehabilitation's (CDCR) statewide system. Here, you'll enjoy a highly structured organization, a wide variety of career options, competitive compensation, and generous State of California benefits. Visit www.cchcs.ca.gov/careers to find a rewarding post-military career.

Caterpillar Inc. makes sustainable progress possible around the world as the world's leading manufacturer of construction and mining equipment, diesel and natural gas engines, industrial gas turbines, and diesel-electric locomotives. Customers turn to Caterpillar to help them develop infrastructure, energy, and natural resource assets. Visit www.caterpillar.com to learn more.

The **Central Intelligence Agency** is the premier agency responsible for providing global intelligence on the ever-changing political, social, economic, technological and military environment. Here, your paramount goal and mission will be to protect the national security of the United States. Virtually any job you can imagine is available at the CIA — plus, some you can't even imagine. View their available career opportunities at www.cia.gov/careers to learn more.

Edward Jones values military service and invites transitioning professionals to put their experience to work in a local community as a Financial Advisor. Military service has helped you build valuable skills and abilities, many of which are also the traits of a successful Edward Jones Financial Advisor. Continue to serve in a new way by helping individual investors achieve their financial goals. Learn more at www.edwardjones.com/military.

Hot Jobs & Opportunities

Alban CAT, the Caterpillar dealer for the mid-Atlantic Region, is accepting applications for a **Branch Manager, EPG** for their Manassas, Virginia branch. Search all their opportunities at www.albancat.com/employment.

Amazon is building programs that currently employ more than 21,000 veterans and military spouses, from training programs in high-demand areas like cloud computing to providing employment opportunities. Learn more here: www.amazon.com/military.

ARServices is always looking to supplement its highly motivated staff comprised of the brightest minds in the industry. Learn more about ARServices career opportunities and view their hot jobs at <http://arslimited.com/join-our-team>.

Looking for a rewarding post-military career? Check out some of the opportunities available with [California Correctional Health Care Services](https://cchcs.ca.gov/careers) here: <https://cchcs.ca.gov/careers>.

Caterpillar is hiring for the following immediate positions:

- [Foundry Patternmaker - 3rd Shift](#) - Job #20000149 in Hodges, South Carolina
 - [Welder – 2nd Shift](#) - Job #200000W3 in South Milwaukee, Wisconsin
 - [Lubrication Mechanic - 1st Shift](#) - Job #20000166 in South Milwaukee, Wisconsin
 - [Condition Monitoring Advisor](#) - Job #200001DL in Tucson, Arizona
- To learn more about Caterpillar careers visit www.caterpillar.com/careers.
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The [Central Intelligence Agency](#) is seeking military-experienced candidates for the following positions in the Washington, DC Metro area:

- [Contracting Officer](#)
- [Field IT Technician](#)
- [Foreign Language Instructor](#)
- [Administrative Professional](#)

To learn more about career opportunities at the CIA, visit www.cia.gov/careers.

Cinteot has a career opportunity for a **Ministry of Defense Advisor** in Somalia. They are seeking an O-6 with a Top Secret Clearance. The salary for this position is \$340,000 per year. See the full job description here: https://www.corporategray.com/jobs/23831829/public_profile. Interested O-6's should send their resume to Tom at tenorthrop@cinteot.com.

Edward Jones has career opportunities for **Financial Advisors** in multiple locations. Learn more about how these positions are a match for your military experience here: www.edwardjones.com/military.

Find more jobs on Corporate Gray Online at www.corporategray.com/jobs/search. Type in your keywords or search by company name.

Post Your Resume Online! Help recruiters find you!

Visit www.CorporateGray.com/login and log in using your username: {%%Username%%} and password (if you forgot your password, you can use the reminder link to retrieve it). Be sure to change your account password on a frequent basis.

Help recruiters find you! [Post your resume on Corporate Gray Online](#) or upload

a revised version. Having a resume helps you get noticed by employers searching for individuals with your skills! Upload your resume by clicking the "My Resume" link after logging into the site. Your resume was posted on [**{%%ResumePostedDate%%}**]. If that value is blank or outdated, be sure to upload your current resume. If you haven't created a resume yet, checkout these downloadable resume samples in Microsoft Word to help get you started: [Sample Resumes](#) (listed on right side of page).

Use the [Find Jobs](#) link to search and apply for job opportunities best matching your skills and interests. Access key elements of the Corporate Gray book by clicking the [Transition Guide](#) link.

Transition Assistance Partners

Free Resume Templates - Battlefield Resumes

Free federal resume template and civilian resume template downloads. Also, download our "Three Battlefield Tested Steps To Obtain The Highest Salary Possible" for free. In only 3 steps I will show you an easy strategy that will help you overcome the most common military-to-civilian transition problems: (1) Search for jobs based on salary; (2) Search for jobs that don't require you to translate your military experience but embrace your military experience; (3) Search for jobs that DON'T require you to start over but want you to continue to expand your military experience. <https://battlefieldresumes.com>

Services for NCOs

The [Non Commissioned Officers Association](#) (NCOA) was established in 1960 to enhance and maintain the quality of life for noncommissioned and petty officers in all branches of the Armed Forces, National Guard and Reserves. The Association is a leader in Veterans and Spouse Employment and is a strong voice on Capitol Hill and with the Veterans Administration. NCOA is proud to offer a wide range of benefits and services in education, healthcare, finance, and more, designed especially for current and former enlisted service members and their families. For information on benefits and to become a member, visit <https://ncoausa.org>. **Join NCOA Today!**

To unsubscribe, visit www.corporategray.com/applicants/deactivate and enter your username: {%%Username%%} and password. Then click "Yes" in response to "Do you want to deactivate your account?"

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