*Available: June 20\_\_*

**JAMES L. PARK**

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Quantico, VA 22312

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**OBJECTIVE**

Sales training position for a consumer products company seeking highly motivated individual with outstanding salesmanship skills.

**QUALIFICATIONS SUMMARY**

*RECRUITING*

*•* Interacted with candidates and their parents on a daily basis.

*•* Highlighted the benefi ts of military service.

*•* Surpassed recruitment goals by 15% annually.

*•* Visited over 100 local high schools and community colleges to attract top-notch Marine candidates.

*TRAINING*

*•* Indoctrinated 150 new recruits in the traditions and practices of the Marine Corps.

*•* Physically and mentally challenged new recruits, preparing them for a wide range of national security-related assignments.

*•* Trained new recruits on the use of various weapon systems.

*•* Achieved 95% unit proficiency.

*MANAGEMENT*

*•* Led and directed the activities of a 10-member team; improved both their individual and team skills.

*•* Counseled and mentored subordinates, evaluated their performance, and provided developmental advice.

**EMPLOYMENT HISTORY**

***Recruiter*,** U.S. Marine Corps, Atlanta, GA, 2013-Present

***Drill Instructor*,** U.S. Marine Corps, Paris Island, SC, 2010-2013

***Squad Leader*,** U.S. Marine Corps, Okinawa, Japan, 2009-2010

***Member of Squad*,** U.S. Marine Corps, Okinawa, Japan, 2005-2009

**EDUCATION & TRAINING**

A.S. Business Administration, Albany Community College, GA, 2012

U.S. Marine Corps Recruiters School, 2011

Advanced Leadership Training, 2008

U.S. Marine Corps Basic Training, 2005