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Corporate Gray Newsletter
Job Fairs, Employers, Transition Advice, and More!

Next Job Fair:

Virtual Military-Friendly Job Fair

Date: Thursday, November 14, 2024

Time: 11:00 AM - 2:00 PM Eastern Time

[Register here](#)

[VIEW ALL EVENTS](#)

Featured Employers & Schools

These companies are sponsors of our e-book, "The Military-to-Civilian Transition Guide." Click each company name to learn more about them. All of their jobs can be accessed via Corporate Gray Online.

[Cleveland Brothers Equipment Company](#) is one of the largest Caterpillar Equipment dealers in the nation, serving Pennsylvania and West Virginia. With competitive compensation, modest cost of living, proximity to big cities and outdoor adventures, Cleveland Brothers is a great place to start your next career as a CAT Technician.

[LMI](#): Innovation at the Pace of Need™
At LMI, we're reimagining the path from insight to outcome at The New Speed of Possible™. Combining a legacy of over 60 years of federal expertise with our innovation ecosystem, we minimize time to value and accelerate mission success. We energize the brightest minds with emerging technologies to inspire creative solutioning and push the boundaries of capability. LMI advances the pace of progress, enabling our customers to thrive while



Learn more about other nationwide job openings at the IRS

adapting to evolving mission needs.

Newport News Shipbuilding is the nation's sole-industrial designer, builder and refueler of nuclear-powered aircraft carriers and one of only two shipyards capable of designing and building nuclear-powered submarines. NNS employs thousands of military veterans in Engineering, Construction & Project Management, Supply Chain, Electrical, Electronics, Mechanical and Trades.

The **University of Maryland's Robert H. Smith School of Business** is committed to serving America's military veterans and families in their pursuit of lifelong learning. Maryland Smith's top-ranked Executive MBA, Full Time MBA, and Flex MBA programs have served thousands of transitioning service members and working veterans seeking new skills for data-driven decision making, technology management, and business leadership. Explore their full range of degrees, professional certificates, executive education programs, and activities within the Initiative for Veteran Lifelong Leadership.

The **United States Postal Service** has a long history of providing career opportunities to veterans, reservists, and their families. USPS currently employs over 100,000 Military members and Veterans, and Military service is treated as prior employment. USPS values the leadership, reliability, and high-tech skills that veterans bring to the organization. Opportunities range from administrative and technical support functions to processing and delivery operations. To explore opportunities: usps.com/careers

Transition Advice

HAPPY VETERANS DAY! Thank you to all the U.S. military veterans who have served our country and fought for our freedom.

Networking and Your Job Search: It is estimated that at least 80% of jobs are found through networking. Your skills and experience will ultimately land you the job, but your networking efforts will open the doors to opportunities.

It is important to include both formal and informal networking in your job search process. Formal networking is taking a direct approach in asking your professional network for job leads and referrals, for example when attending events such as association meetings, industry conferences, or business socials.

How well do you know us? We may just surprise you. We are more than just the nation's tax collection administration agency. The IRS is the foundation for all that our country can do. We are now in a period of tremendous growth, offering a once-in-a-generation opportunity to help transform and modernize one of the most important organizations in America.

As part of the IRS workforce, your efforts help make America stronger. We continue to support the nation's most vital programs, from Homeland Security to Social Security – as well as those closer to home, such as forests, libraries, schools, and more. This is important work, and every member of our team strives for continued excellence.

The IRS remains committed to developing a talented and diverse workforce while continuing to offer stability, comprehensive training programs, work/life balance, and career progression and advancement opportunities. Join us for a career with purpose.

To learn more about job openings at the IRS throughout the United States, click the image below and apply today!

Education and Training

Tech Qualified

Tech Qualified offers transitioning military high-tech skills and training to build a career in technology sales. Our immersive virtual training program is led by industry professionals dedicated to helping

Informal networking can occur at a family gathering, holiday party, or community event, where it is acceptable to casually mention that you are seeking employment. Casual acquaintances and conversations can often lead to unexpected job opportunities.

Search out and connect with fellow veterans for support with your job search. They've been through the transition and are often very willing to help out a fellow service member. Find them on LinkedIn.com and through military associations and fellow military colleagues.

you succeed, with graduates receiving starting salaries in the \$80,000 to \$120,000 range. To learn more and apply, visit:

<https://qualified.com/veterans/>

Career Transition Guide

Click [here](#) to view "The Military to Civilian Transition Guide," which will lead you through every step of the military-to-civilian job search process.

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